

FFSC Members,

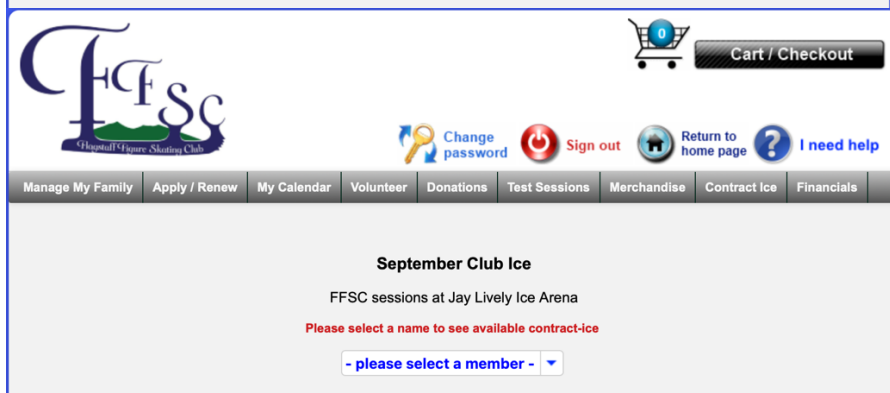
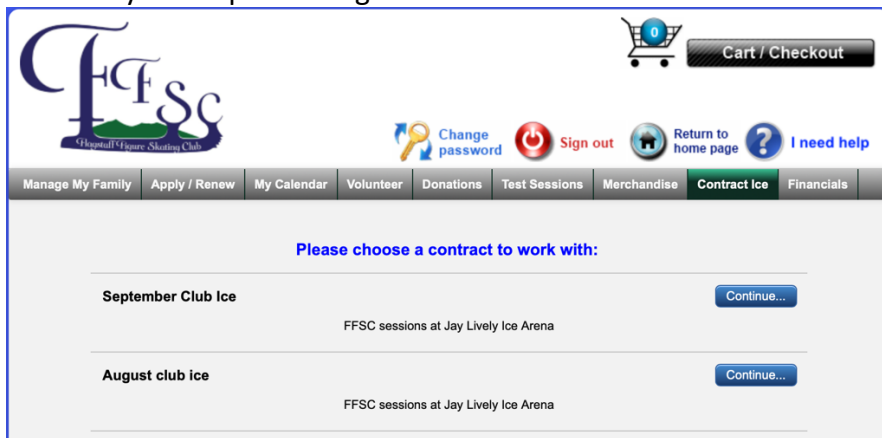
The board has decided to do a trial of offering monthly package deals, similar to what was offered before COVID-19. I have included some information and instructions if you would like to purchase ice time using the package deal.

FFSC Monthly Package Deal Instructions

After you purchase your package for the selected month, you will have the total number of sessions available for the month to use to schedule individual dates. Please sign up for all the dates for the month immediately after purchasing the package so you don't forget to add yourself to a session. The number of sessions remaining will not be available for the next month, so its beneficial to sign up for all the sessions. Not signing up for a session also creates more work for our ice monitors because of the confusion that is created by not having you on the roster for the session. This may result in an inadvertent charge and more work for volunteers to correct it.

Steps:

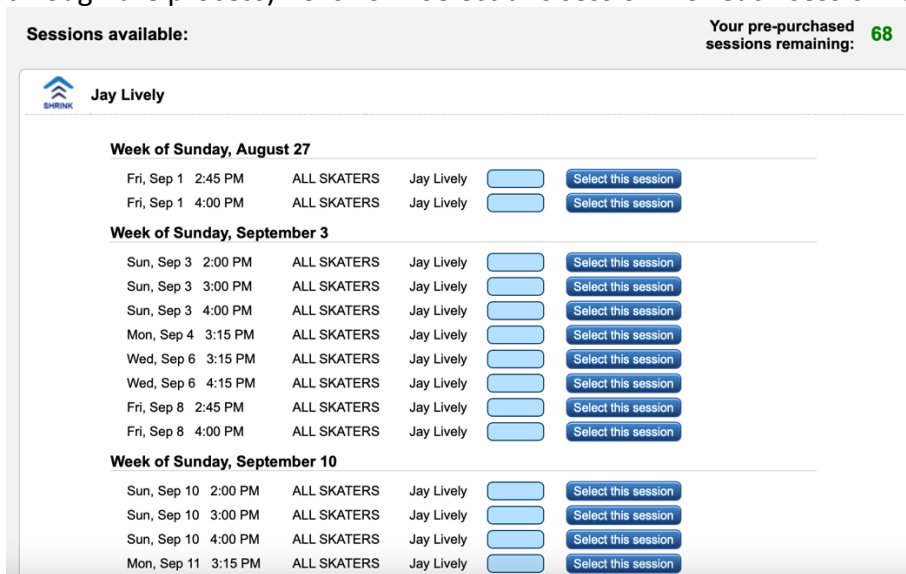
1. Go into your account and select Contract Ice and then select the month, and finally select the member you are purchasing contract ice for.



2. Select Packages Available for the month. If you hover over the eyeball symbol, you will see some further information/reminders about the package. **The price listed on the package is not the price you will pay once it is placed in your cart.** There is a discount that will drop the monthly price to \$170.00. Complete the purchase through your Cart/Checkout.



3. After completing the purchase, go back into Contract Ice, select the month, select the member as before, and then select Sessions Available. You will see in the upper right-hand corner, the number of sessions remaining, which should cover all the available sessions for the month. (disregard the screen shot showing 68 sessions available, I had some issues working through the process). Click on "Select this session" for each session for the month.



This package is not mandatory. You may still sign up for individual sessions. For members that skate a lot of sessions during the month, the package has some substantial discounts. For example, if you skated every session in September you would save \$149.00 by purchasing the package. Members that are new to skating, have limited available time or money, or don't skate as often, the individual sessions may still be your best option.

If you are doing your own cost analysis, factor in the discounted rates you receive by purchasing multiple sessions at one time.

When the purchase is:

- more than total sessions, discount \$ per session
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The most expensive strategy for members and the most time-consuming strategy for volunteers is not paying ahead of time for your sessions and paying the day of. We will continue to offer that as an option, so we don't have to turn members away. We currently use ice monitors and live barn to verify members using club ice and charge your account after the session at the full rate. Please ensure you are not getting on the ice before your session and are leaving the ice at the end of your session (there is about a 5-minute grace period).

The board is continuing to discuss other options, which may include raising our prices due to an increase in the City's ice time rates. We are also exploring other options to offset costs like other fundraising opportunities and Ice in the Pines revenue. More to follow on that after our next board meeting.

If you have any questions, please send me an email at kw.ffscmembership@gmail.com.

Respectfully,
Kevin Wiles
FFSC Membership Chair